

**COMPREHENSIVE SOLUTIONS
FOR MANAGED MEDICARE**



**Industry-leading
technology and services
for leveraging the
business opportunities
of Medicare Advantage.**

TriZetto® Facets Extended Enterprise™

Facets e² Workflow

TriZetto® HealthWeb® Suite

TriZetto® NetworX™ Suite

TriZetto® CareAdvance™ Enterprise

POWERED BY
CareKey®

Medicare Advantage is undergoing explosive growth. Is your health plan poised to take advantage of it?



When you partner with TriZetto, you partner with experience.

TriZetto is 100% focused on healthcare, and our technology solutions are built on an in-depth understanding of Medicare Advantage.

With the passage of the Medicare Prescription Drug Improvement and Modernization Act in 2003, the federal government expanded the choices available to seniors to enroll in private health plans, giving plans like yours new Medicare options and business opportunities. The Centers for Medicare & Medicaid Services (CMS) predicts a *sevenfold* increase in managed care enrollees in the next two years as more seniors opt into these Medicare Advantage plans.

The federal government further increased incentives for health plans by raising reimbursement levels. As a result, a growing number of health plans have submitted applications to provide Medicare Advantage coverage.

Your plan's ability to capture or increase your share of this burgeoning, competitive market – and profit from it – demands an entirely new level of administrative efficiency, accuracy and accountability:

- Medicare Advantage's new mandatory chronic care management program has stringent requirements for disease management and care coordination for high-risk patients.
- New reporting requirements for health outcomes and other quality indices hold your plan accountable not only for delivery of benefits but also for the performance of benefit dollars on enrollees' behalf.
- Some of the Medicare Advantage reporting requirements are still under development, posing as-yet-unknown administrative demands.
- As the number of Medicare Advantage enrollees increases, the volume of claims grows, too, straining precious resources.
- Competition is ramping up as major national plans enter the Medicare Advantage market. You'll be vying for market share against increasingly fierce competition.

TriZetto's Facets Extended Enterprise: The proven solution for Medicare Advantage.

TriZetto's track record in technology solutions for healthcare payers is unparalleled – our customers serve more than 100 million health plan members. But what's especially important is that TriZetto's Facets e² manages more than 17% of the Medicare Advantage lives, making it a leading solution for claims and benefit administration *specifically* for Medicare Advantage. Without a doubt, we understand the unique business issues you face, and we have developed a proven solution to address them.

Our software and services deliver these powerful advantages:



With unbeatable scalability and flexibility, Facets e² enables Medicare Advantage plans to accelerate their entry or expansion into this fast-growing market segment.

- **You can easily meet new Medicare Advantage reporting requirements.** Facets e² enables you to meet new federal reporting requirements as well as to comply with CMS health outcomes measurement and other quality indices, with integrated claims and medical management data in a single, easy-to-access database. In addition, you can automatically “slice and dice” this data to create specific reports. And as the reporting needs continue to evolve, you can depend on our flexible solution to help you meet them.
- **Compliance with federal mandates for chronic care improvement is easy and efficient.** Facets e² offers comprehensive support for disease management and care coordination. It automatically identifies enrollees with chronic care conditions who are candidates for case management, directs them to the appropriate provider or level of care, and tracks them through the care continuum. You have a powerful tool for improving outcomes and managing costs – and documenting both – which, in turn, is a real competitive edge.
- **You save time and money with automated claims adjudication and the operational efficiencies you'll gain are significant.** Facets e² automatically routes medical and hospital claims and re-pricing information to the right people at the right time, boosting productivity by minimizing paperwork, reducing manual labor costs and errors, and ensuring prompt payment of claims.
- **You can grow and capture market share quickly.** As more seniors enroll in Medicare Advantage, or if your plan is awarded a new contract or acquires a block of new members through acquisition, the volume of claims can grow exponentially. With its multi-million member scalability, Facets e² will grow with you regardless of your plan's current size or how quickly you expand. So you can automate and streamline key business processes across your entire enterprise with a single technology investment.
- **You can manage providers more effectively.** Facets e² gives you tools to negotiate and manage the most competitive provider and hospital contracts by providing sophisticated modeling and provider credentialing capabilities.



- **You can enter the explosive Medicare Advantage market quickly and without a huge investment in infrastructure.** An administrative system that requires an expensive, time-consuming implementation isn't a real solution. Whether your Medicare Advantage plan is large or small, success depends on your ability to get to market fast, before the competition. Facets e² offers flexible implementation options, tailored to your needs and budget, designed to get you up and running quickly and affordably.

The diverse challenges of Medicare Advantage demand a *total* solution.

Medicare Advantage poses administrative challenges that are far too specific and complex for many generic claims processing systems to handle.

These additional TriZetto solutions deliver comprehensive functionality that supports the specific and essential requirements of Medicare Advantage:

Facets e² Workflow

Our workflow solution prioritizes and routes claims automatically, eliminating bottlenecks, automating manual tasks and reducing turnaround times. This application also supports mass claims adjustments and can balance claims workloads on the fly.

HealthWeb Suite

Our comprehensive suite of e-business solutions enables your staff to securely conduct business online with key constituents, including members and providers, so they can obtain the information they need in real time.

NetworX Suite

Our advanced network management products automate claims pricing, regardless of the number and complexity of provider contracts. Sophisticated modeling capabilities enable you to quickly evaluate financial implications of proposed terms.

CareAdvance Enterprise powered by CareKey

Our care management component automatically identifies members for case management, directs them to the appropriate provider or level of care, and tracks them through the care continuum. It encompasses everything from basic care management to comprehensive prevention of such chronic conditions as diabetes and care coordination initiatives.

Flexible implementation options,
tailored to your needs and budget.



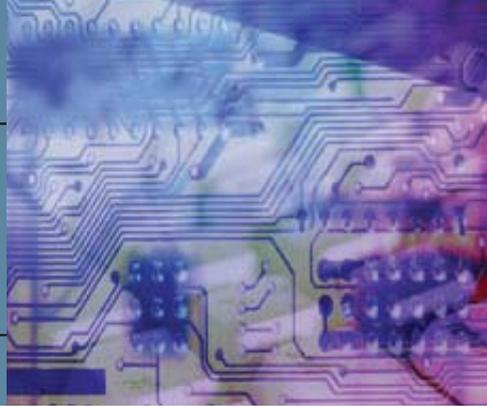
TriZetto Medicare FastTrak advantages:

- You get to market quickly, with a Medicare Advantage base configuration that can deliver Facets in less than six months.
- There's no learning curve because we know the software better than anyone. Through our hosting and BPO services, we are the largest single user of our Facets e² software.
- You get a large-scale solution designed *specifically* for Medicare Advantage – at a fraction of the cost.
- Your staff remains free to focus on core strategic processes.
- You reduce risk through guaranteed performance levels and predictable monthly fees.

You may not have considered Facets e² in the past because you thought it was only a “big plan” solution, or a more comprehensive system than your budget would allow. Or perhaps you thought implementing such a robust solution would take too long to help you break into or expand your share of the fast-growing managed Medicare market.

In fact, with our flexible implementation options, you have access to a comprehensive solution of software and services that support your Medicare Advantage needs, whatever the size of your plan *or* your budget:

- **You can license and install Facets e² in your own systems environment.** Licensing Facets e² gives you the advantages of vast functionality, extensive interoperability, and a solution that's easy to customize and extend. As the developers of Facets e², we know better than anyone how to help you implement this solution as quickly as possible, and maximize its capabilities to seize business opportunities. Our seasoned implementation team will help ensure a timely and successful launch.
- **TriZetto can host and manage Facets e² in our HIPAA-compliant data center.** Take advantage of our outsourcing solutions and let us host and manage Facets e² for you, for a predictable monthly fee. With this option, you can avoid siphoning your IT resources or juggling your daily operations to manage updates and regular maintenance. The hosted alternative is ideal for health plans that need to focus their IT staff on more strategic issues. You also avoid the cost of building and maintaining your own infrastructure. And you minimize risk with our service level guarantees.
- **TriZetto Medicare FastTrak delivers the fastest-to-market option.** FastTrak can deliver Facets, configured for Medicare, in less than six months by using our prescribed implementation approach. FastTrak is available in three delivery methods. FastTrak BPO integrates hosted Facets e² with our Business Process Outsourcing services to manage your ongoing changing configurations, as well as process eligibility, enrollment, billing and claims administration. With FastTrak Hosted, we host your Facets software in our HIPAA-compliant data center while you manage your business operations. You can also license Facets within your own organization using the FastTrak implementation. Medicare FastTrak is ideal for small, fast-growing Medicare plans, and large plans seeking to expand into this market quickly and economically, without affecting daily operations.



The advantages of TriZetto Medicare solutions:

- Comprehensive Medicare functionality that's ready now to efficiently handle claims processing as well as complex enrollment, medical management and workflow processes.
- Proven performance and in-depth understanding of Medicare.
- Comprehensive support for disease management and care coordination to help improve outcomes and manage costs.
- A solution that will continue to adapt as the reporting requirements and other administrative demands continue to unfold.
- A choice of delivery options to match your business requirements and budget: Licensed, hosted or FastTrak.
- Scalable solutions that keep pace as you add market share.

Learn more about TriZetto's solutions and delivery options for Medicare Advantage.

Partner with the industry leader for your long-term business success. We understand the Medicare market and the business challenges you face. And we stand ready to support you, *right now*, with proven solutions that will take you where you want to go.

For more information on TriZetto's Facets Extended Enterprise solutions for Medicare Advantage, call 1-800-569-1222, or visit www.trizetto.com today.

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